

Message Text

UNCLASSIFIED

PAGE 01 GENOA 00113 151106Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----151108Z 037773 /17
R 141250Z MAR 77 RUEHCS 0335M ZDK VOL OTS
FM AMCONSUL GENOA
TO FAS/USDA WASHDC
INFO SECSTATE WASHDC 1904
AMEMBASSY ROME
AMEMBASSY BRUSSELS
AMCONSUL MILAN

UNCLAS GENOA 0113

E.O. 11652: N/A
TAGS: BTIO, IT
SUBJ: AGRICULTURAL TRADE OPPORTUNITY

1. 475/03/A0001
 2. 031477
 3. D.C.NORTON
 4. 475 ITALY
 5. IAD
 - 6A. REPLY TO - -
 - 6B. ROBERTO SANCASSAN
 - 6C. RODOLFO BONNET E C.
CORSO A. PODESTA 5/3
I-16128 GENOA, ITALY
 7. TEL: 010/562784# TELEX: 28377 ROBONNET-GENOA
 8. - -
 9. 104.111.9A. DIRECT SALE FOR RESALE, ALSO EXCLUSIVE
DISTRIBUTORSHIP
 10. DESCRIPTION
2034XXX-0140 POTATO FLAKES AND FLOUR. QUANTITY DESIRED
100 METRIC TONS. ESTIMATED VALUE ABOUT 140,000 DOLLARS.
FIRM IS A SMALL SIZE PROPRIETORSHIP ESTABLISHED IN 1924
OPERATING AS IMPORTER/AGENT/DISTRIBUTOR OF POTATO FLOUR,
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- PAGE 02 GENOA 00113 151106Z
- STARCH, AND CHOCOLATE COATING. FIRM BUYS FROM FRANCE AND
NETHERLANDS AND SELLS IN ITALY ONLY, WHOLESALE, WITH A
REPORTED ANNUAL SALES VOLUME EXCEEDING ONE MILLION DOLLARS.
IN ADDITION TO IMPORTING POTATO PRODUCTS AS DESCRIBED ABOVE,
FIRM IS ALSO INTERESTED IN EVENTUAL EXCLUSIVE DISTRIBUTOR-
SHIP FOR SUCH PRODUCTS. PRESENTLY REPRESENTS NO U.S.
COMPANIES BUT IS AGENT FOR AVEBE G.A., NEENDAM, NETHERLANDS,

FOR POTATO FLOUR# VENZ, NAASSEN, NETHERLANDS, FOR CHOCOLATE
COATING# SOC. PIEMONTESE AMIDI BENVENUTO, CASSANO SPINOLA,
ALESSANDRIA, ITALY, FOR GLUCOSE AND STARCH. APPEARS TO HAVE
ADEQUATE FINANCIAL BACKING. MR. SANCASSAN WOULD APPRECIATE
RECEIVING SALES PRICES AND DETAILS FROM INTERESTED AMERICAN
SUPPLIERS.NORTON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Control Number: n/a
Copy: SINGLE
Sent Date: 14-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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Format: TEL
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Handling Restrictions: n/a
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ISecure: 1
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Litigation Codes:
Litigation History:
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Original Previous Classification: n/a
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Review Withdrawn Fields: n/a
SAS ID: 3120991
Secure: OPEN
Status: NATIVE
Subject: AGRICULTURAL TRADE OPPORTUNITY
TAGS: BTIO, IT
To: USDA
Type: TE
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